



Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	39,788.00	57,400.00	-17,612.00
4020 Offline Registrations			
4021 Registration Fees	273.00		273.00
4022 Transfer Fees	65.00	250.00	-185.00
Total 4020 Offline Registrations	338.00	250.00	88.00
Total 4000 Membership Fees	40,126.00	57,650.00	-17,524.00
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	50.00		50.00
4112 Pool (Championship)	-50.00		-50.00
Total 4110 Pool Meet Fees	0.00		0.00
4115 Open Water Fees	100.00	1,000.00	-900.00
Total 4100 Meet/Open Water Revenue	100.00	1,000.00	-900.00
4800 Interest And Dividend Income	1,590.13		1,590.13
4900 Other Types of Income			
4950 Contributions and Donations	4,879.00		4,879.00
Total 4900 Other Types of Income	4,879.00		4,879.00
Total Income	\$46,695.13	\$58,650.00	\$ -11,954.87
GROSS PROFIT	\$46,695.13	\$58,650.00	\$ -11,954.87
Expenses			
5000 Programs and Activities			
5020 Clinics and Seminars		2,000.00	-2,000.00
5035 Recognition Awards	509.42	540.00	-30.58
5040 Program Discounts	2,879.50	1,000.00	1,879.50
5050 Awards for Events	874.20	2,000.00	-1,125.80
Total 5000 Programs and Activities	4,263.12	5,540.00	-1,276.88
5500 Convention			
5510 Advances		18,900.00	-18,900.00
5520 Registration		3,240.00	-3,240.00
5530 Other Convention Expenses		1,000.00	-1,000.00
Total 5500 Convention		23,140.00	-23,140.00
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
Total 5600 Adult Learn to Swim		1,000.00	-1,000.00
5700 Coach and Club Development			
5710 Coach Development			



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5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
Total 5710 Coach Development		9,150.00	-9,150.00
Total 5700 Coach and Club Development		9,150.00	-9,150.00
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	212.25	120.00	92.25
6012 Postage		200.00	-200.00
6013 Stationery & Printing	26.74	250.00	-223.26
6014 Phone and Fax	149.90	708.00	-558.10
6015 Software	345.00	320.00	25.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	16.49	130.00	-113.51
6018 Rule Books	410.00	1,300.00	-890.00
6019 Newsletter Expenses		600.00	-600.00
Total 6010 Office Expenses	1,160.38	3,828.00	-2,667.62
6030 Registration Expenses			
6031 Postage and Membership Cards	219.74	2,500.00	-2,280.26
Total 6030 Registration Expenses	219.74	2,500.00	-2,280.26
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	267.02	800.00	-532.98
6052 Annual Meeting		1,500.00	-1,500.00
6053 SCPPOA Expenses	20.00	810.00	-790.00
Total 6050 Meeting Expenses	287.02	3,110.00	-2,822.98
6070 Professional Fees			
6071 Accounting	600.00	650.00	-50.00
6072 Newsletter	2,887.50	2,850.00	37.50
6073 Top 10/Recorder	6,000.00	6,000.00	0.00
Total 6070 Professional Fees	9,487.50	9,500.00	-12.50
6080 Advertising and Promotional	1,093.68	2,080.00	-986.32
Total 6000 Administrative Expenses	12,248.32	21,018.00	-8,769.68
6100 Website and Social Media	720.00	720.00	0.00
6200 Paid Registrar	18,750.00	24,000.00	-5,250.00
6300 Other Expenses			
6310 Donations and Grants	25,151.00		25,151.00
6350 Scholarships			
6351 Individual Registrations Waived	2,070.00	2,440.00	-370.00
Total 6350 Scholarships	2,070.00	2,440.00	-370.00



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6390 Taxes	35.00	25.00	10.00
Total 6300 Other Expenses	27,256.00	2,465.00	24,791.00
Total Expenses	\$63,237.44	\$87,033.00	\$ -23,795.56
NET OPERATING INCOME	\$ -16,542.31	\$ -28,383.00	\$11,840.69
NET INCOME	\$ -16,542.31	\$ -28,383.00	\$11,840.69