

Southern Pacific Masters Swimming

2021 Budget - 20201117

	Proposed
Income	
4000 Membership Fees	
4010 Online Registrations	43,050.00
4020 Offline Registrations	
4021 Registration Fees	
4022 Transfer Fees	0.00
Total 4020 Offline Registrations	<u>\$ 0.00</u>
Total 4000 Membership Fees	<u>\$ 43,050.00</u>
4100 Meet/Open Water Revenue	
4110 Pool Meet Fees	
4111 Pool (Non-Championship)	0.00
4112 Pool (Championship)	0.00
Total 4110 Pool Meet Fees	<u>\$ 0.00</u>
4115 Open Water Fees	500.00
Total 4100 Meet/Open Water Revenue	<u>\$ 500.00</u>
4900 Other Types of Income	
4950 Contributions and Donations	
Total 4900 Other Types of Income	<u>\$ 0.00</u>
Total Income	<u>\$ 43,550.00</u>
Gross Profit	<u>\$ 43,550.00</u>
Expenses	
5000 Programs and Activities	
5020 Clinics and Seminars	2,000.00
5035 Recognition Awards	540.00
5040 Program Discounts	0.00
5050 Awards for Events	0.00
Total 5000 Programs and Activities	<u>\$ 2,540.00</u>
5500 Convention	
5510 Advances	16,000.00
5520 Registration	2,700.00
5530 Other Convention Expenses	1,000.00
Total 5500 Convention	<u>\$ 19,700.00</u>
5600 Adult Learn to Swim	
5620 Adults Learning to Swim Scholarships	0.00
Total 5600 Adult Learn to Swim	<u>\$ 0.00</u>
5700 Coach and Club Development	
5710 Coach Development	
5711 SPMS Coaching Clinic	0.00
5712 USMS Coaching Level 1 and 2 Scholarships	1,900.00
5713 USMS Coaching Level 3 Scholarships	1,125.00
Total 5710 Coach Development	<u>\$ 3,025.00</u>
Total 5700 Coach and Club Development	<u>\$ 3,025.00</u>

6000 Administrative Expenses	
6010 Office Expenses	
6011 Bank Charges	120.00
6012 Postage	300.00
6013 Stationery & Printing	300.00
6014 Phone and Fax	360.00
6015 Software	320.00
6016 Office Supplies	200.00
6017 QuickBooks Payments Fees	60.00
6018 Rule Books & Official Shirts	400.00
6019 Newsletter Expenses	300.00
Total 6010 Office Expenses	\$ 2,360.00
6030 Registration Expenses	
6031 Postage and Membership Cards	100.00
Total 6030 Registration Expenses	\$ 100.00
6050 Meeting Expenses	
6051 Face-to-Face Planning Workshops	400.00
6052 Annual Meeting	1,500.00
6053 SCPPOA Expenses	0.00
Total 6050 Meeting Expenses	\$ 1,900.00
6070 Professional Fees	
6071 Accounting	650.00
6072 Newsletter	3,000.00
6073 Top 10/Recorder	6,000.00
Total 6070 Professional Fees	\$ 9,650.00
6080 Advertising and Promotional	0.00
Total 6000 Administrative Expenses	\$ 14,010.00
6100 Website and Social Media	720.00
6200 Paid Registrar	3,000.00
6300 Other Expenses	
6310 Donations & Grants	
6311 COVID-19 Matching Program	
6350 Scholarships	
6351 Individual Registrations Waived	3,150.00
Total 6350 Scholarships	\$ 3,150.00
6390 Taxes	25.00
Total 6300 Other Expenses	\$ 3,175.00
Total Expenses	\$ 46,170.00
Net Operating Income	-\$ 2,620.00
Other Income	
4800 Interest And Dividend Income	840.00
Total Other Income	\$ 840.00
Net Other Income	\$ 840.00
Net Income	-\$ 1,780.00