



# Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2019

January - December 2019

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
4000 Membership Fees			
4010 Online Registrations	46,850.00	80,200.00	-33,350.00
4020 Offline Registrations			
4021 Registration Fees	97.00	800.00	-703.00
4022 Transfer Fees	117.00		117.00
<b>Total 4020 Offline Registrations</b>	<b>214.00</b>	<b>800.00</b>	<b>-586.00</b>
<b>Total 4000 Membership Fees</b>	<b>47,064.00</b>	<b>81,000.00</b>	<b>-33,936.00</b>
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	100.00	850.00	-750.00
4112 Pool (Championship)	50.00	300.00	-250.00
4113 Pool (Recognized)	100.00	300.00	-200.00
<b>Total 4110 Pool Meet Fees</b>	<b>250.00</b>	<b>1,450.00</b>	<b>-1,200.00</b>
4115 Open Water Fees	100.00	1,600.00	-1,500.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>350.00</b>	<b>3,050.00</b>	<b>-2,700.00</b>
4900 Other Types of Income			
4910 Other Event Income		300.00	-300.00
4950 Contributions and Donations	1,959.00		1,959.00
<b>Total 4900 Other Types of Income</b>	<b>1,959.00</b>	<b>300.00</b>	<b>1,659.00</b>
<b>Total Income</b>	<b>\$49,373.00</b>	<b>\$84,350.00</b>	<b>\$ -34,977.00</b>
<b>GROSS PROFIT</b>	<b>\$49,373.00</b>	<b>\$84,350.00</b>	<b>\$ -34,977.00</b>
<b>Expenses</b>			
5000 Programs and Activities			
5010 Pool Meet Expenses		1,000.00	-1,000.00
5020 Clinics and Seminars		2,060.00	-2,060.00
5035 Recognition Awards	64.35	520.00	-455.65
5040 Program Discounts	1,706.00	800.00	906.00
5050 Awards for Events	683.69	2,000.00	-1,316.31
<b>Total 5000 Programs and Activities</b>	<b>2,454.04</b>	<b>6,380.00</b>	<b>-3,925.96</b>
5500 Convention			
5510 Advances		22,770.00	-22,770.00
5520 Registration		3,240.00	-3,240.00
5530 Other Convention Expenses		1,000.00	-1,000.00
<b>Total 5500 Convention</b>		<b>27,010.00</b>	<b>-27,010.00</b>
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
<b>Total 5600 Adult Learn to Swim</b>		<b>1,000.00</b>	<b>-1,000.00</b>
5700 Coach and Club Development			

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
<b>Total 5710 Coach Development</b>		<b>9,150.00</b>	<b>-9,150.00</b>
5720 Club and Workout Group Development	866.65	1,390.00	-523.35
<b>Total 5700 Coach and Club Development</b>	<b>866.65</b>	<b>10,540.00</b>	<b>-9,673.35</b>
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	40.00	250.00	-210.00
6012 Postage		200.00	-200.00
6013 Stationery & Printing		250.00	-250.00
6014 Phone and Fax	708.00	708.00	0.00
6015 Software	320.00	1,365.00	-1,045.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	15.50		15.50
6018 Rule Books	360.00	300.00	60.00
6019 Newsletter Expenses	164.59		164.59
<b>Total 6010 Office Expenses</b>	<b>1,608.09</b>	<b>3,273.00</b>	<b>-1,664.91</b>
6030 Registration Expenses			
6031 Postage and Membership Cards	1,220.25	2,500.00	-1,279.75
<b>Total 6030 Registration Expenses</b>	<b>1,220.25</b>	<b>2,500.00</b>	<b>-1,279.75</b>
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	246.70	800.00	-553.30
6052 Annual Meeting		1,500.00	-1,500.00
6053 SCPPOA Lunches		100.00	-100.00
<b>Total 6050 Meeting Expenses</b>	<b>246.70</b>	<b>2,400.00</b>	<b>-2,153.30</b>
6070 Professional Fees			
6071 Accounting	40.00	675.00	-635.00
6072 Newsletter	1,170.00	2,850.00	-1,680.00
6073 Top 10/Recorder	1,000.00	1,500.00	-500.00
<b>Total 6070 Professional Fees</b>	<b>2,210.00</b>	<b>5,025.00</b>	<b>-2,815.00</b>
6080 Advertising and Promotional	836.55	2,080.00	-1,243.45
<b>Total 6000 Administrative Expenses</b>	<b>6,121.59</b>	<b>15,278.00</b>	<b>-9,156.41</b>
6100 Website and Social Media	720.00	1,440.00	-720.00
6200 Paid Registrar	8,000.00	24,000.00	-16,000.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	1,830.00	1,891.00	-61.00
<b>Total 6350 Scholarships</b>	<b>1,830.00</b>	<b>1,891.00</b>	<b>-61.00</b>
<b>Total 6300 Other Expenses</b>	<b>1,830.00</b>	<b>1,891.00</b>	<b>-61.00</b>
<b>Total Expenses</b>	<b>\$19,992.28</b>	<b>\$87,539.00</b>	<b>\$ -67,546.72</b>
NET OPERATING INCOME	<b>\$29,380.72</b>	<b>\$ -3,189.00</b>	<b>\$32,569.72</b>
NET INCOME	<b>\$29,380.72</b>	<b>\$ -3,189.00</b>	<b>\$32,569.72</b>