



# Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2019

January - December 2019

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
4000 Membership Fees			
4010 Online Registrations	39,003.00	80,200.00	-41,197.00
4020 Offline Registrations			
4021 Registration Fees	63.00	800.00	-737.00
4022 Transfer Fees	65.00		65.00
<b>Total 4020 Offline Registrations</b>	<b>128.00</b>	<b>800.00</b>	<b>-672.00</b>
<b>Total 4000 Membership Fees</b>	<b>39,131.00</b>	<b>81,000.00</b>	<b>-41,869.00</b>
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	-50.00	850.00	-900.00
4112 Pool (Championship)		300.00	-300.00
4113 Pool (Recognized)		300.00	-300.00
<b>Total 4110 Pool Meet Fees</b>	<b>-50.00</b>	<b>1,450.00</b>	<b>-1,500.00</b>
4115 Open Water Fees		1,600.00	-1,600.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>-50.00</b>	<b>3,050.00</b>	<b>-3,100.00</b>
4900 Other Types of Income			
4910 Other Event Income		300.00	-300.00
4950 Contributions and Donations	1,156.00		1,156.00
<b>Total 4900 Other Types of Income</b>	<b>1,156.00</b>	<b>300.00</b>	<b>856.00</b>
<b>Total Income</b>	<b>\$40,237.00</b>	<b>\$84,350.00</b>	<b>\$ -44,113.00</b>
<b>GROSS PROFIT</b>	<b>\$40,237.00</b>	<b>\$84,350.00</b>	<b>\$ -44,113.00</b>
<b>Expenses</b>			
5000 Programs and Activities			
5010 Pool Meet Expenses		1,000.00	-1,000.00
5020 Clinics and Seminars		2,060.00	-2,060.00
5035 Recognition Awards	64.35	520.00	-455.65
5040 Program Discounts	1,654.00	800.00	854.00
5050 Awards for Events	643.00	2,000.00	-1,357.00
<b>Total 5000 Programs and Activities</b>	<b>2,361.35</b>	<b>6,380.00</b>	<b>-4,018.65</b>
5500 Convention			
5510 Advances		22,770.00	-22,770.00
5520 Registration		3,240.00	-3,240.00
5530 Other Convention Expenses		1,000.00	-1,000.00
<b>Total 5500 Convention</b>		<b>27,010.00</b>	<b>-27,010.00</b>
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
<b>Total 5600 Adult Learn to Swim</b>		<b>1,000.00</b>	<b>-1,000.00</b>
5700 Coach and Club Development			

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships		1,900.00	-1,900.00
5713 USMS Coaching Level 3 Scholarships		2,250.00	-2,250.00
<b>Total 5710 Coach Development</b>		<b>9,150.00</b>	<b>-9,150.00</b>
5720 Club and Workout Group Development	485.17	1,390.00	-904.83
<b>Total 5700 Coach and Club Development</b>	<b>485.17</b>	<b>10,540.00</b>	<b>-10,054.83</b>
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	10.00	250.00	-240.00
6012 Postage		200.00	-200.00
6013 Stationery & Printing		250.00	-250.00
6014 Phone and Fax	708.00	708.00	0.00
6015 Software	320.00	1,365.00	-1,045.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	3.15		3.15
6018 Rule Books	360.00	300.00	60.00
<b>Total 6010 Office Expenses</b>	<b>1,401.15</b>	<b>3,273.00</b>	<b>-1,871.85</b>
6030 Registration Expenses			
6031 Postage and Membership Cards	1,220.25	2,500.00	-1,279.75
<b>Total 6030 Registration Expenses</b>	<b>1,220.25</b>	<b>2,500.00</b>	<b>-1,279.75</b>
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	246.70	800.00	-553.30
6052 Annual Meeting		1,500.00	-1,500.00
6053 SCPPOA Lunches		100.00	-100.00
<b>Total 6050 Meeting Expenses</b>	<b>246.70</b>	<b>2,400.00</b>	<b>-2,153.30</b>
6070 Professional Fees			
6071 Accounting		675.00	-675.00
6072 Newsletter	457.50	2,850.00	-2,392.50
6073 Top 10/Recorder	250.00	1,500.00	-1,250.00
<b>Total 6070 Professional Fees</b>	<b>707.50</b>	<b>5,025.00</b>	<b>-4,317.50</b>
6080 Advertising and Promotional		2,080.00	-2,080.00
<b>Total 6000 Administrative Expenses</b>	<b>3,575.60</b>	<b>15,278.00</b>	<b>-11,702.40</b>
6100 Website and Social Media	720.00	1,440.00	-720.00
6200 Paid Registrar	2,000.00	24,000.00	-22,000.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	1,952.00	1,891.00	61.00
<b>Total 6350 Scholarships</b>	<b>1,952.00</b>	<b>1,891.00</b>	<b>61.00</b>
<b>Total 6300 Other Expenses</b>	<b>1,952.00</b>	<b>1,891.00</b>	<b>61.00</b>
<b>Total Expenses</b>	<b>\$11,094.12</b>	<b>\$87,539.00</b>	<b>\$ -76,444.88</b>
NET OPERATING INCOME	<b>\$29,142.88</b>	<b>\$ -3,189.00</b>	<b>\$32,331.88</b>
NET INCOME	<b>\$29,142.88</b>	<b>\$ -3,189.00</b>	<b>\$32,331.88</b>