



Southern Pacific Masters Swimming

PROFIT AND LOSS January - October, 2018

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018	OCT 2018	TOTAL
Income											
Clinic & Seminar Income										3,120.50	\$3,120.50
Registration Revenue											\$0.00
Donations - LMSC	871.00	495.00	240.00	25.00	35.00	50.00			15.00	5.00	\$1,736.00
Offline Registrations	258.00	494.00	90.00	161.00	50.00	25.00	61.00	275.00	136.00	10.00	\$1,560.00
Offline Registrations Expense	-1,343.00	-299.00	-62.00	-95.00		-43.00	-43.00		-958.00	-690.00	\$ -3,533.00
Online Registrations	22,725.00	16,773.00	4,350.00	3,501.00	3,828.00	3,035.00	3,615.00	2,623.00	2,389.00	2,466.00	\$65,305.00
Total Registration Revenue	22,511.00	17,463.00	4,618.00	3,592.00	3,913.00	3,067.00	3,633.00	2,898.00	1,582.00	1,791.00	\$65,068.00
Sanction Revenue											
Open Water		200.00	2,292.00				200.00				\$2,692.00
Open Water Expense	-1,645.00								-1,100.00	-675.00	\$ -3,420.00
Pool (Non-Regional/Zone/National)	300.00		400.00		300.00	200.00		200.00	100.00		\$1,500.00
Pool (Recognized)			200.00						200.00		\$400.00
Pool (Regional/Zone/National)	150.00	-50.00	150.00					150.00			\$400.00
Pool Expense	-50.00		-50.00	-100.00	-100.00	-150.00	-50.00		-150.00	-50.00	\$ -700.00
Total Sanction Revenue	-1,245.00	150.00	2,992.00	-100.00	200.00	50.00	150.00	350.00	-950.00	-725.00	\$872.00
Total Income	\$21,266.00	\$17,613.00	\$7,610.00	\$3,492.00	\$4,113.00	\$3,117.00	\$3,783.00	\$3,248.00	\$632.00	\$4,186.50	\$69,060.50
GROSS PROFIT	\$21,266.00	\$17,613.00	\$7,610.00	\$3,492.00	\$4,113.00	\$3,117.00	\$3,783.00	\$3,248.00	\$632.00	\$4,186.50	\$69,060.50
Expenses											
Awards											
Annual	109.57										\$109.57
Competition - Open Water	396.69										\$396.69
Total Awards	506.26										\$506.26
Bank Charges	-189.81	10.00	36.80	10.00	14.15	17.30	17.05	37.85	17.05	10.00	\$ -19.61
Clinics & Seminars	45.00						200.00			3,486.37	\$3,731.37
Convention											\$0.00
Advances							17,080.80		129.30	-1,209.20	\$16,000.90
Other Convention Expenses										316.31	\$316.31
Registration								2,520.00			\$2,520.00
Total Convention							17,080.80	2,520.00	129.30	-892.89	\$18,837.21
Entry Fees - Comp'd	233.00		262.00	67.00							\$562.00
Equipment - Purchases	300.00										\$300.00
Individual Registrations - Comp'd	1,708.00			-122.00	122.00			-122.00			\$1,586.00
Meals and Entertainment		246.14					60.00			200.00	\$506.14
Phone & Fax	708.00										\$708.00
Postage	10.30	5.04									\$15.34
Professional Fees											
Legal & Accounting			50.00		587.00						\$637.00
Newsletter	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	220.00	17.50	\$1,997.50
Registrar	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	2,000.00	\$18,650.00
Top 10/Recorder	625.00	1,625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00		\$6,625.00
Total Professional Fees	2,695.00	3,695.00	2,745.00	2,695.00	3,282.00	2,695.00	2,695.00	2,695.00	2,695.00	2,017.50	\$27,909.50
Promotional & Advertising											
Software	601.15		175.56				181.48			196.47	\$1,154.66
Taxes & Licenses					25.00						\$25.00
Video Services	3,074.64										\$3,074.64
Website & Web Development							720.00				\$720.00
Total Expenses	\$9,691.54	\$3,956.18	\$3,219.36	\$2,650.00	\$3,443.15	\$2,712.30	\$20,954.33	\$5,130.85	\$3,478.00	\$5,767.05	\$61,002.76
NET OPERATING INCOME	\$11,574.46	\$13,656.82	\$4,390.64	\$842.00	\$669.85	\$404.70	\$ -17,171.33	\$ -1,882.85	\$ -2,846.00	\$ -1,580.55	\$8,057.74
Other Income											
Interest Earned	0.85	1.62	0.14								\$2.61
Total Other Income	\$0.85	\$1.62	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.61
NET OTHER INCOME	\$0.85	\$1.62	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.61
NET INCOME	\$11,575.31	\$13,658.44	\$4,390.78	\$842.00	\$669.85	\$404.70	\$ -17,171.33	\$ -1,882.85	\$ -2,846.00	\$ -1,580.55	\$8,060.35