



# Southern Pacific Masters Swimming

## PROFIT AND LOSS

January - February, 2017

	JAN 2017	FEB 2017	TOTAL
<b>INCOME</b>			
Promotional Sales		44.50	\$44.50
Registration Revenue			\$0.00
Donations - LMSC	1,037.00	350.00	\$1,387.00
Offline Registrations	69.00	779.00	\$848.00
Offline Registrations Expense	-41.00	-590.00	\$ -631.00
Online Registrations	19,937.00	10,222.00	\$30,159.00
<b>Total Registration Revenue</b>	<b>21,002.00</b>	<b>10,761.00</b>	<b>\$31,763.00</b>
Sanction Revenue			\$0.00
Open Water		390.00	\$390.00
Pool	400.00		\$400.00
Pool Expense	-150.00	-50.00	\$ -200.00
<b>Total Sanction Revenue</b>	<b>250.00</b>	<b>340.00</b>	<b>\$590.00</b>
<b>Total Income</b>	<b>\$21,252.00</b>	<b>\$11,145.50</b>	<b>\$32,397.50</b>
<b>GROSS PROFIT</b>	<b>\$21,252.00</b>	<b>\$11,145.50</b>	<b>\$32,397.50</b>
<b>EXPENSES</b>			
Bank Charges	17.30	10.50	\$27.80
Clinics & Seminars		439.40	\$439.40
Entry Fees - Comp'd		10.00	\$10.00
Equipment - Purchases		264.00	\$264.00
Individual Registrations - Comp'd		1,512.00	\$1,512.00
Meals and Entertainment		221.38	\$221.38
Phone & Fax	59.00	59.00	\$118.00
Postage		26.99	\$26.99
Professional Fees			\$0.00
Legal & Accounting		53.00	\$53.00
Newsletter	220.00	220.00	\$440.00
Registrar	1,850.00	1,850.00	\$3,700.00
Top 10/Recorder	1,625.00	625.00	\$2,250.00
<b>Total Professional Fees</b>	<b>3,695.00</b>	<b>2,748.00</b>	<b>\$6,443.00</b>
Software	61.15	485.18	\$546.33
Stationery & Printing	12.50		\$12.50
Video Services	2,435.00		\$2,435.00
Website & Web Development	720.00		\$720.00
<b>Total Expenses</b>	<b>\$6,999.95</b>	<b>\$5,776.45</b>	<b>\$12,776.40</b>
<b>NET OPERATING INCOME</b>	<b>\$14,252.05</b>	<b>\$5,369.05</b>	<b>\$19,621.10</b>
<b>OTHER INCOME</b>			
Interest Earned	0.85	0.85	\$1.70

	JAN 2017	FEB 2017	TOTAL
<b>Total Other Income</b>	<b>\$0.85</b>	<b>\$0.85</b>	<b>\$1.70</b>
NET OTHER INCOME	<b>\$0.85</b>	<b>\$0.85</b>	<b>\$1.70</b>
NET INCOME	<b>\$14,252.90</b>	<b>\$5,369.90</b>	<b>\$19,622.80</b>