

Southern Pacific Masters Swimming

PROFIT AND LOSS

January - September, 2015

	JAN 2015	FEB 2015	MAR 2015	APR 2015	MAY 2015	JUN 2015	JUL 2015	AUG 2015	SEP 2015	TOTAL
Income										
Awards Sales		1,883.25	550.15							\$2,433.40
Promotional Sales						389.50				\$389.50
Registration Revenue										\$0.00
Offline Registrations	260.00	495.00	223.00	233.00	241.00	104.00	639.00	114.00	45.00	\$2,354.00
Offline Registrations Expense	-185.00		-487.00	-148.00	-111.00	-74.00	-434.00	-74.00		\$ -1,513.00
Online Registrations	23,909.00		20,002.00	3,445.00	2,775.00	2,875.00	3,531.00	2,675.00	1,575.00	\$60,787.00
Total Registration Revenue	23,984.00	495.00	19,738.00	3,530.00	2,905.00	2,905.00	3,736.00	2,715.00	1,620.00	\$61,628.00
Sanction Revenue										\$0.00
Open Water	25.00		50.00		25.00	876.00	50.00	48.00		\$1,074.00
Open Water Expense						-1,000.00	-2,000.00	-1,000.00	-1,000.00	\$ -5,000.00
Pool	200.00	150.00	150.00	200.00	50.00	50.00	150.00	50.00	50.00	\$1,050.00
Total Sanction Revenue	225.00	150.00	200.00	200.00	75.00	-74.00	-1,800.00	-902.00	-950.00	\$ -2,876.00
Total Income	\$24,209.00	\$2,528.25	\$20,488.15	\$3,730.00	\$2,980.00	\$3,220.50	\$1,936.00	\$1,813.00	\$670.00	\$61,574.90
Gross Profit	\$24,209.00	\$2,528.25	\$20,488.15	\$3,730.00	\$2,980.00	\$3,220.50	\$1,936.00	\$1,813.00	\$670.00	\$61,574.90
Expenses										
Awards										\$0.00
Annual					98.10					\$98.10
Competition - Pool	186.30	73.85	133.65	214.60						\$608.40
Total Awards	186.30	73.85	133.65	214.60	98.10	0.00	0.00	0.00	0.00	\$706.50
Bank Charges	11.84	11.66	28.44	12.28	20.84	12.40	69.76	12.84	13.73	\$193.79
Clinics & Seminars			250.00			1,142.67	107.28	90.00		\$1,589.95
Convention										\$0.00
Advances							23,486.25			\$23,486.25
Registration								3,230.00		\$3,230.00
Total Convention	0.00	0.00	0.00	0.00	0.00	0.00	23,486.25	0.00	3,230.00	\$26,716.25
Entry Fees - Comp'd		60.00								\$60.00
Equipment - Purchases	130.00						67.30			\$197.30
Individual Registrations - Comp'd	1,040.00		52.00	-52.00	52.00					\$1,092.00
Office Expenses & Supplies	103.44									\$103.44
Phone & Fax		230.44		156.97	147.20	170.19	166.42	185.11		\$1,056.33
Postage	22.12	53.38	23.52	9.38	40.86			12.11	42.90	\$204.27
Professional Fees										\$0.00
Legal & Accounting		41.44	550.00							\$591.44
Newsletter/Top 10 Recorder	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	\$4,349.97
Registrar	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	\$15,075.00
Total Professional Fees	2,158.33	2,199.77	2,708.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	2,158.33	\$20,016.41
Promotional & Advertising	2,737.92				250.00				2,161.68	\$5,149.60
Software	101.10	95.18	101.10	99.13	101.10	99.13	101.10	101.10	99.13	\$898.07
Stationery & Printing	18.20	38.51		40.37	36.50		31.53	27.36		\$192.47
Taxes & Licenses			25.00							\$25.00
Video Services	2,070.00								1,710.00	\$3,780.00
Website & Web Development		90.85								\$90.85
Total Expenses	\$8,579.25	\$2,853.64	\$3,322.04	\$2,639.06	\$2,904.93	\$3,582.72	\$26,187.97	\$2,586.85	\$9,415.77	\$62,072.23
Net Operating Income	\$15,629.75	\$ -325.39	\$17,166.11	\$1,090.94	\$75.07	\$ -362.22	\$ -24,251.97	\$ -773.85	\$ -8,745.77	\$ -497.33
Other Income										
Interest Earned	1.02	1.02	0.92	0.86	0.82	0.85		1.67	0.85	\$8.01
Total Other Income	\$1.02	\$1.02	\$0.92	\$0.86	\$0.82	\$0.85	\$0.00	\$1.67	\$0.85	\$8.01
Other Expenses										

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Miscellaneous Expense			0.13							\$0.13
Total Other Expenses	\$0.00	\$0.00	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13
Net Other Income	\$1.02	\$1.02	\$0.79	\$0.86	\$0.82	\$0.85	\$0.00	\$1.67	\$0.85	\$7.88
Net Income	\$15,630.77	\$ -324.37	\$17,166.90	\$1,091.80	\$75.89	\$ -361.37	\$ -24,251.97	\$ -772.18	\$ -8,744.92	\$ -489.45

Monday, Oct 05, 2015 06:04:09 PM PDT GMT-7 - Cash Basis