

**Southern Pacific Masters Swimming**  
**Profit & Loss**  
 January - March, 2013

	Jan 2013	Feb 2013	Mar 2013	Total
<b>Income</b>				
Awards Fees		110.00	92.00	\$202.00
Registration Revenue				\$0.00
Offline Registrations	1,456.00	502.00	1,107.00	\$3,065.00
Offline Registrations Expense	-1,036.00	-372.00	-813.00	\$ -2,221.00
Online Registrations	16,841.00	10,768.00	3,465.00	\$31,074.00
<b>Total Registration Revenue</b>	<b>17,261.00</b>	<b>10,898.00</b>	<b>3,759.00</b>	<b>\$31,918.00</b>
Sanction Revenue				\$0.00
Open Water		-175.00	50.00	\$ -125.00
Pool	100.00	300.00		\$400.00
<b>Total Sanction Revenue</b>	<b>100.00</b>	<b>125.00</b>	<b>50.00</b>	<b>\$275.00</b>
<b>Total Income</b>	<b>\$17,361.00</b>	<b>\$11,133.00</b>	<b>\$3,901.00</b>	<b>\$32,395.00</b>
<b>Gross Profit</b>	<b>\$17,361.00</b>	<b>\$11,133.00</b>	<b>\$3,901.00</b>	<b>\$32,395.00</b>
<b>Expenses</b>				
Awards				\$0.00
Competition - Open Water	700.72			\$700.72
Competition - Pool	3,234.70			\$3,234.70
<b>Total Awards</b>	<b>3,935.42</b>	<b>0.00</b>	<b>0.00</b>	<b>\$3,935.42</b>
Bank Charges	6.00	3.00	3.00	\$12.00
Clinics & Seminars		1,450.00	24.00	\$1,474.00
Equipment - Purchases			206.00	\$206.00
Equipment - Storage		96.00	96.00	\$192.00
Individual Registrations - Comp'd	874.00			\$874.00
Office Expenses & Supplies	7.00		13.06	\$20.06
Professional Fees				\$0.00
Meet Operations	100.00	200.00	200.00	\$500.00
Newsletter/Top 10 Recorder	416.66	416.66	416.66	\$1,249.98
Registrar	1,671.00	1,350.00	1,350.00	\$4,371.00
<b>Total Professional Fees</b>	<b>2,187.66</b>	<b>1,966.66</b>	<b>1,966.66</b>	<b>\$6,120.98</b>
Promotional & Advertising			2,615.00	\$2,615.00
Stationery & Printing	50.00			\$50.00
Travel	116.30	431.57	145.66	\$693.53
<b>Total Expenses</b>	<b>\$7,176.38</b>	<b>\$3,947.23</b>	<b>\$5,069.38</b>	<b>\$16,192.99</b>
<b>Net Operating Income</b>	<b>\$10,184.62</b>	<b>\$7,185.77</b>	<b>\$ -1,168.38</b>	<b>\$16,202.01</b>
<b>Other Income</b>				
Interest Earned	1.00	1.01	1.18	\$3.19
Miscellaneous Income		100.00	95.00	\$195.00
<b>Total Other Income</b>	<b>\$1.00</b>	<b>\$101.01</b>	<b>\$96.18</b>	<b>\$198.19</b>
<b>Net Other Income</b>	<b>\$1.00</b>	<b>\$101.01</b>	<b>\$96.18</b>	<b>\$198.19</b>
<b>Net Income</b>	<b>\$10,185.62</b>	<b>\$7,286.78</b>	<b>\$ -1,072.20</b>	<b>\$16,400.20</b>

Monday, Apr 15, 2013 09:20:29 AM PDT GMT-7 - Cash Basis