

## Southern Pacific Masters Swimming

### Profit & Loss

January - December 2012

	Total
<b>Income</b>	
<b>Awards Fees</b>	6,584.35
<b>Registration Revenue</b>	
Club Registration Revenue	0.00
Donations - LMSC	0.00
Individual Registration Revenue	0.00
Offline Registrations	9,316.00
Offline Registrations Expense	-6,498.00
Online Registrations	56,891.00
<b>Total Registration Revenue</b>	<b>59,709.00</b>
<b>Sanction Revenue</b>	
Open Water	1,350.00
Pool	1,300.00
<b>Total Sanction Revenue</b>	<b>2,650.00</b>
<b>Total Income</b>	<b>\$68,943.35</b>
<b>Gross Profit</b>	<b>\$68,943.35</b>
<b>Expenses</b>	
<b>Awards</b>	
Annual	242.38
Competition	5,144.80
<b>Total Awards</b>	<b>5,387.18</b>
<b>Bank Charges</b>	93.00
<b>Clinics &amp; Seminars</b>	2,221.83
<b>Convention</b>	
Advances	8,028.00
Registration	1,920.00
<b>Total Convention</b>	<b>9,948.00</b>
<b>Entry Fees - Comp'd</b>	918.00
<b>Equipment - Purchases</b>	864.53
<b>Equipment - Storage</b>	192.00
<b>Individual Registrations - Comp'd</b>	836.00
<b>Office Expenses &amp; Supplies</b>	101.60
<b>Phone &amp; Fax</b>	638.98
<b>Postage</b>	1,954.23
<b>Professional Fees</b>	
Legal	884.00
Meet Operations	2,800.00
Newsletter	1,200.00
Open Water Coordinator	200.00
Open Water Referee	510.00
Registrar	16,200.00
Top 10/Recorder	4,299.98
<b>Total Professional Fees</b>	<b>26,093.98</b>

	<b>Total</b>
<b>Promotional &amp; Advertising</b>	8,015.31
<b>Registration Expense</b>	
Club Registration Expense	0.00
Donations - ISHOF	0.00
Donations - USMS	0.00
Individual Registration Expense	0.00
<b>Total Registration Expense</b>	<b>0.00</b>
<b>Software</b>	330.35
<b>Stationery &amp; Printing</b>	1,655.55
<b>Travel</b>	1,362.42
<b>Total Expenses</b>	<b>\$60,612.96</b>
<b>Net Operating Income</b>	<b>\$8,330.39</b>
<b>Other Income</b>	
Interest Earned	11.95
Miscellaneous Income	3,406.79
<b>Total Other Income</b>	<b>\$3,418.74</b>
<b>Other Expenses</b>	
Miscellaneous Expense	0.00
<b>Total Other Expenses</b>	<b>\$0.00</b>
<b>Net Other Income</b>	<b>\$3,418.74</b>
<b>Net Income</b>	<b>\$11,749.13</b>

Monday, Mar 18, 2013 10:32:29 AM PDT GMT-7 - Cash Basis