

Southern Pacific Masters Swimming Budget - 2013

	Total
Income	
Awards Fees	4,200.00
Club Registrations	0.00
Registration Revenue	
Club Registration Revenue	3,200.00 80 clubs @ \$40/club
Donations - LMSC	0.00
Individual Registration Revenue	202,400.00 4400 swimmers @ \$46/swimmer
Total Registration Revenue	\$ 205,600.00
Sanction Revenue	
Open Water	1,000.00 40 sanctions @ \$25/sanction
Pool	1,200.00 24 sanctions @ \$50/sanction
Total Sanction Revenue	\$ 2,200.00
Total Income	\$ 212,000.00
Gross Profit	\$ 212,000.00
Expenses	
Awards	
Awards - Annual	250.00
Awards - Competition	6,000.00
Total Awards	\$ 6,250.00
Bank Charges	108.00 \$9/month
Clinics & Seminars	3,000.00
Convention Advance	7,000.00 14 delegates @ \$500/delegate
Convention Registration	2,080.00
Convention Hosting	3,500.00 Food, events?
Entry Fees - Comp'd	950.00
Equipment	600.00
Equipment Rental	1,152.00 \$96/month for 12 months
Individual Registrations - Comp'd	1,000.00
Office Expenses & Supplies	200.00
Accounting Software	708.00 \$59/month for 12 months
Phone & Fax	750.00
Postage	2,000.00
Professional Fees	
Legal	800.00
Meet Operations	2,800.00 28 days @ \$100/day
Newsletter	2,500.00 1/2 of contractor overall fee
Open Water Coordinator	300.00 6 events @ \$50/event
Open Water Referee	600.00 6 events @ \$100/event
Registrar	16,200.00
Top 10/Recorder	2,500.00 1/2 of contractor overall fee
Total Professional Fees	\$ 25,700.00
Promotional & Advertising	4,800.00 3 regionals @ \$1600/event
	2,000.00 promotional items

Registration Expense	
Club Registration Expense	2,400.00 80 clubs @ \$30/club
Donations - ISHOF	0.00
Donations - USMS	0.00
Individual Registration Expense	<u>145,200.00</u> 4400 swimmers @ \$33/swimmer
Total Registration Expense	\$ 147,600.00
Stationery & Printing	2,000.00
Taxes & Licenses	75.00
Travel	2,400.00 30 events @ \$80/event
Website & Web Development	<u>100.00</u>
Total Expenses	\$ 213,973.00
Net Operating Income	-\$ 1,973.00
Other Income	
Interest Earned	0.00
Miscellaneous Income	<u>0.00</u>
Total Other Income	\$ 0.00
Other Expenses	
Miscellaneous Expense	<u>0.00</u>
Total Other Expenses	\$ 0.00
Net Other Income	\$ 0.00
Net Income	-\$ 1,973.00