

SPMA
Budget vs. Actuals: Budget - FY12 P&L
 January - December 2012

	Total		
	Actual	Budget	over Budget
Income			
Awards Fees	3,637.30	4,850.00	-1,212.70
Registration Revenue			
Club Registration Revenue	800.00	3,520.00	-2,720.00
Donations - LMSC	998.00	577.00	421.00
Individual Registration Revenue	152,075.00	193,600.00	-41,525.00
Total Registration Revenue	153,873.00	197,697.00	-43,824.00
Sanction Revenue			
Open Water	1,025.00	1,450.00	-425.00
Pool	600.00	1,650.00	-1,050.00
Total Sanction Revenue	1,625.00	3,100.00	-1,475.00
Total Income	\$159,135.30	\$205,647.00	\$ -46,511.70
Expenses			
Awards			
Awards - Annual	48.26	300.00	-251.74
Awards - Competition	5,144.80	5,802.00	-657.20
Total Awards	5,193.06	6,102.00	-908.94
Bank Charges	66.00		66.00
Clinics & Seminars	710.98	5,244.00	-4,533.02
Convention Advance	11,904.00	11,000.00	904.00
Convention Registration	1,920.00	1,920.00	0.00
Entry Fees - Comp'd	578.00	314.00	264.00
Equipment	437.53	1,100.00	-662.47
Individual Registrations - Comp'd	836.00	572.00	264.00
Office Expenses & Supplies	101.60	100.00	1.60
Phone & Fax	51.77	701.00	-649.23
Postage	779.53	3,000.00	-2,220.47
Professional Fees			
Legal	834.00	672.00	162.00
Meet Operations	2,100.00	4,800.00	-2,700.00
Newsletter	800.00	1,200.00	-400.00
Open Water Coordinator	100.00		100.00
Open Water Referee	315.00		315.00
Registrar	10,800.00	13,800.00	-3,000.00
Top 10/Recorder	2,925.00	3,900.00	-975.00
Total Professional Fees	17,874.00	24,372.00	-6,498.00
Promotional & Advertising	4,278.45	7,500.00	-3,221.55
Registration Expense			
Club Registration Expense	570.00	2,640.00	-2,070.00
Donations - ISHOF	430.50		430.50
Donations - USMS	1,545.50		1,545.50
Individual Registration Expense	104,692.00	136,400.00	-31,708.00
Total Registration Expense			

	Total		
	Actual	Budget	over Budget
	107,238.00	139,040.00	-31,802.00
Stationery & Printing	1,221.15	1,596.00	-374.85
Travel	736.16		736.16
Total Expenses	\$153,926.23	\$202,561.00	\$ -48,634.77
Net Operating Income	\$5,209.07	\$3,086.00	\$2,123.07
Other Income			
Interest Earned	8.13	40.00	-31.87
Miscellaneous Income	190.00		190.00
Total Other Income	\$198.13	\$40.00	\$158.13
Other Expenses			
Miscellaneous Expense	149.00		149.00
Total Other Expenses	\$149.00	\$0.00	\$149.00
Net Other Income	\$49.13	\$40.00	\$9.13
Net Income	\$5,258.20	\$3,126.00	\$2,132.20

Tuesday, Sep 11, 2012 02:43:25 PM GMT-7 - Cash Basis